



2018 Professional Development Series

...Helping our Member REALTORS® succeed.



Certified Negotiation Expert® Designation – Core Concepts

Do you want to grow your business by earning the most beneficial and sought after designation in real estate?

Now's your chance! Join us for this dynamic 2-day course! Gain expert skills in negotiations, and increase your competitive edge in the marketplace.

<http://thenatureofrealestate.com/certified-negotiation-expert>

* Take all three CNE® Designation courses and earn the Masters MCNE® Designation.

Guest Instructor: Suze Cumming

Suze Cumming possesses the winning combination of extensive real estate experience, exceptional coaching skills and a passionate teaching method. She has played a key role in helping hundreds of agents create amazing real estate practices, surpassing their highest expectations both in terms of commissions earned as well as lifestyle lived.

» **NOTE:** Course material will be supplied via PDF. For those wishing to purchase a hard copy manual, please email oliver@thenatureofrealestate.com.



This is a Powerful Designation!



Registration Details:

Where: Ottawa Real Estate Board, 1826 Woodward Dr.

When: February 8 & 9, 2018 | 9:30 AM - 4:00 PM (lunch incl. both days)

Cost: \$345 + HST (= \$389.85) – OREB Members (Register Online Only) »

\$345 + HST (= \$389.85) – Other Board/Association Members

\$416 + HST (= \$470.08) – Other Industry Professionals

As a Non-Member I understand that my credit card will be charged the amount as selected above.

Non-Member Name		Email	
Company/Board/Association		Telephone	
Payment By:	<input type="checkbox"/> VISA	<input type="checkbox"/> MasterCard	
	Credit Card No.		Exp. Date
Cardholder		Signature	

Fill in typeable form and email to Kelly@oreb.ca or fax completed form to 613-225-6420.



To register,

go to the **Dashboard**,

- Click on **Pay My Bill**,
- Click on **View/Register Education Courses**.

Registration Deadline:

February 2, 2018

Cancellation Deadline:

January 31, 2018



oreb.ca

613-225-2240 | kelly@oreb.ca

Cancellation Policy:

We will provide refunds less a \$50 admin fee for cancellations on or before **January 31, 2018**. Cancellations must be in writing to Kelly@oreb.ca. You will receive a confirmation email following successful registration.